

सीधी बात

March, 2017 Vol. 11.1



GET Ready for GST

Retailgraph

# RetailGraph Segments



**Chemist/Pharmacy**



**Departmental Store**



**Mobile Store**



**Readymade Garments**



**Cosmetic Store**



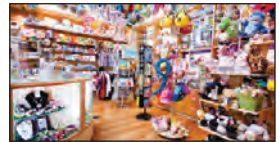
**Electronic Shop**



**FMCG Store**



**Auto Parts**



**Gift Store**



**Homeopathy Store**



**Readymade Jewellery Store**



**Liquor Store**



**Home Furnishing Stores**



**Restaurants**



**Sanitary/Hardware Store**



**Shoes Store**



**Sports Store**



**Book Store**

**CONSIGNEE  
JOBWORK**

**DISTRIBUTION  
MANAGEMENT**

**WHOLESALE  
&  
SAMI WHOLESALE**

**BRANCH  
&  
C & F**

**CONSIGNEE  
JOBWORK**

**DISTRIBUTION  
MANAGEMENT**

**WHOLESALE  
& SAMI WHOLESALE**

**BRANCH & C&F**



For any query contact us on (9529913873, info@Swindia.com) [www.swindia.com](http://www.swindia.com)

<https://www.youtube.com/channel/UC5Z8xGoTmmyH7rw8sPQHUqA>

<https://www.facebook.com/retailpossolutions>

<https://twitter.com/Retailgraph>

<https://plus.google.com/u/0/105306529422724502358>

<https://www.linkedin.com/company/softworld-india-pvt-ltd>

Dear Sir,

Wish you a very Happy New Financial Year!

Goods and Services Tax (**GST**) **Impact on Businesses** in India. **GST** is the much-needed reformation in the taxation structure, it is expected to be a big element in the growth of Economy as well as **business** sector. In a long-term perspective, it is believed that **GST** will have a positive **impact on Business** bodies.

We have been working continuously on **RetailGraph**, Unisolve & Cross to make them more useful and easy to use for you. Your valuable suggestions always motivate us to provide you advanced features and that is why **RetailGraph**, Unisolve & Cross are best software solutions in India for Retail businesses & pharmaceutical Wholesale.

You will be glad to know that new version of 3.2.0.01 is available for our Clients in January. Before updating 3.2.0.01 version please take proper backup of your database. We hope that **RetailGraph new version** 3.2.0.01 will be very useful & we will be getting your suggestions for further improvement in RetailGraph.

Please feel free to send your suggestions for further improvement in your favorite software.

Thanking & assuring you best of our services at all times

**SWIL Team**

**Used Following Steps to Prepare your Data for GST:**

1. Load 3.2.0.01 version, Now Before April 30, 2017
2. Update HSN Code / GST No. in your data, Implement as given in Tax Updates (Page No.: 3)
3. Load 3.3 version in June 2017 for Further updates of GST
4. If you have any queries, Please Call on our following No.'s:

**Phone:** 0141-2563885, 0141-2577605 (5 Lines)

**Mobile No.:** 09799999412, 09799999405

**Customer Care:** 0141-2577603 (09829597603), 0141-2577604 (09829597604),

**Email :** [retailgraph@swindia.com](mailto:retailgraph@swindia.com), [info@swindia.com](mailto:info@swindia.com)

# TAX UPDATES

## **How to update our Data in Software for preparing about GST GST Requirement**

1. Update GST No. in all Customers. To take input credit, GST No. of customer is compulsory to be available at supplier end.
2. Update GST No. in all Suppliers. To match input credit, Supplier GST No. is required.
3. Update HSN in product master. For annual turnover upto 5 crore, two digit HSN (Harmonised System of Nomenclature) code is required for products. For >5 crore turnover, Four digit HSN code is required for products. In India HSN Code may be upto eight digits.

More of HSN Code can be found in following chapter :

3002, 3003, 3004 For Pharmaceutical

3005 For Bandage etc.

9018 For Syringes etc.

3306, 3307, 9603, 9616 For Soaps, Hygiene Products, Cosmetics etc.

1905 For Biscuits

More HSN Code can be found using link at end of page number 8.

## सीधी-बात

---

4. Generate invoice format for GST and get it customized as per your requirement.

### **PAN No. Requirement**

1. For cash transactions above Rs. Two Lacs, (Cash sales & cash receipts), an information report is to be submitted with PAN no. of customer.
2. PAN No. should be updated in customer master and supplier master for all parties.
3. If you do not need PAN No. please mention NA in PAN column.
4. If you want to collect Form 64, please mention Form 64 Due in PAN column.
5. If you receive Form 64, please mention 64(2016-17) in PAN column.
6. If you delay to collect PAN till the transaction amount reaches Rs. Two Lacs, you are provoking the customer to switch supplier as soon as Rs. Two Lac limit is reached.
7. Please make sure that PAN is correct. You may verify PAN on net on income-tax department website and other such sites.

### **GST Returns (GST Network or GSTN)**

Monthly three GST returns are filed through GST Network which can be connected with your software by paying annual charges.

1. For B2B transactions, (Customers having GST No.), invoice list is to be uploaded with HSN and sales value, tax value.
2. Purchases are to be populated from GSTN and to be checked against actual purchases. It is uploaded by your suppliers.
3. If any discrepancy is found in populated purchases from GSTN, it is to be reported to GSTN.

Challan to be generated by GSTN after providing input credit as per purchases reported in GSTN.

An annual return is to be filed by the month of December in following year.

Minimum 49 transactions with GSTN are required for each GST registered dealer. (12 Months \* 3 Returns + Challan) and Annual Return.

### **General Information about GST (GOODS & SERVICE TAX)**

Any transaction such as Sale, Transfer, Barter, Exchange, License, Rental, Lease Disposal made or agreed to be made, and Importation of Service - Whether or not for supply will be treated as Taxable event will be liable for GST.



## **TAXES TO BE SUBSUMED IN GST**

### **CENTRAL**

- |   |                           |
|---|---------------------------|
| 1. Central Excise Duty/Central Sales Tax    | 2. Service tax            |
| 3. Special additional Duty on Customs (SAD) | 4. Additional Excise Duty |
| 5. Additional Custom Duty known as CVD      | 6. Cess/Surcharges        |

### **STATE**

- |   |                      |
|---|----------------------|
| 1. VAT/SALES TAX                        | 2. Luxury tax        |
| 3. State Cess & Surcharges              | 4. Entertainment Tax |
| 5. Taxes on lottery, Betting & gambling | 6. Entry tax/Octroi  |

### **POINT OF TAXATION/TIME OF SUPPLY OF GOODS**

1. The date on which the goods are removed by the supplier or received by the recipient or made available to the recipient.
2. The date on which supplier issues the Invoice
3. The date on which the payment is received.

Whichever is earlier will be treated as time of supply & liable for tax.

---

## TYPES OF GST

1. **CGST:** Intra State sale of Goods & Services
2. **SGST:** Sale within the state
3. **IGST:** Interstate sales

## UTILISATION OF CREDITS

CGST	1. CGST	2. IGST	
SGST	1. SGST	2. IGST	
ISGT	1. IGST	2. CGST	3. SGST

## How to Fill RETURN

GSTR1- outward supplies made by the dealer - 10<sup>th</sup> of next month

GSTR2 - Inward supplies received by the dealer - 15<sup>TH</sup> of next month

GSTR3 - Monthly return of taxable liability - 20<sup>th</sup> of next month

GSTR4 - Quarterly return by compounding dealer - 18<sup>th</sup> of next month of Quarter

GSTR8 - Annual return - 31<sup>st</sup> December of next FY

CASH LEDGER CONTINUOUS

TAX LEDGER CONTINUOUS

ITC LEDGER CONTINUOUS

## सीधी-बात

---

- Will provide you option to upload these returns for RetailGraph.
- Charges may be applicable as GST Service Provider (GSP) will charge.

### **GSTN NO'S**

It will be a 15 digit no containing the following:

- |      |                                |
|------|--------------------------------|
| 1-2  | State Code                     |
| 3-12 | PAN NO                         |
| 13   | SAME DEALER DIFFERENT LOCATION |
| 14   | FOR FUTURE USE                 |
| 15   | CHECKING CODE                  |

**You may get more information using following links:**

<http://www.gstn.org/index.php>

<https://www.gst.gov.in/>

<http://taxguru.in/tag/goods-and-services-tax/?type=articles>

<http://taxguru.in/goods-and-service-tax/gst-enrolment-hsn-codes-exhaustive-list.html>

<http://www.gstindia.com/>

<http://www.gstindiaonline.com/>

<http://taxindiaupdates.in/category/goods-and-service-tax/>

<http://taxguru.in/goods-and-service-tax/gst-enrolment-hsn-codes-exhaustive-list.html>

### **RetailGraph New Version Changes**

**1) Daily Summary Report:**To get a consignee report of daily working, you can get this report from **Reports-> Daily summary Report.**

**2) Password Policy :**Now you can set user password policy from system default and define requirement of Alphabet,Capital Alphabet,Symbol,Numeric Value,Minimum Length etc

**3) Analysis Option:** Now Analysis option is available in all Reports. It allows you to see pivot table style reports.

**4) Discount Master:**Now Location option is available in Discount master also. You can set different discounts for different locations.

**5)Promotion Master:** Promotion master screen has been improved and also added more option in same to provide Promotion on multiple products/ branch, category etc.

**6) Branch Name And Alias:**Now in Stock Detail,Sales And Purchase Product Wise Report ,Purchase Transaction ,Sales Transaction ,Stock Ageing ,Stock Ledger ,Sales And Stock Statement etc Reports are also having Branch Name and Alias column.

## सीधी-बात

---

- 7) Product Images:** Now you can set Image size in system defaults and are able to view large image with zoom option in case double click on image in Reports.
- 8) Auto Backup :** Now Auto backup option can be disabled in system Defaults, Please make sure to take SQL backup in this case.
- 9) Export/Import Rate:** Now Trade Rate, Distribution Rate, Sale Rate option is available to export and import in Transaction Series.
- 10) Category Group:** Now Category Group option is available in Reports and Product Filter.
- 11) Marketing Company:** Now Marketing Company Option is available in Reports and Product Filter.
- 12) Credit Card Dues:** Now you can get Receivable reports of Credit Cards also.
- 13) Sales Order:** Now you have option to select Sales order in two steps, You can select transaction wise or Product wise in both ways
- 14) Sales Challan:** Now you have option to select Sales Challan in two steps, You can select transaction wise or Product wise in both ways

- 15) Product Filter:** Option in Product filter to show Discontinued products.
- 16) Stock Ledger:** Now Stock Ledger is also having option to filter data Batch/Color/MRP wise
- 17) Sales Order Verification:** Now Ref No. and Current Stock column is available in Sales Order Verification Report.
- 18) Product Query:** Now you can get product Query in both Product units. Unit1 and Unit2
- 19) Product Selection Only By Barcode:** Now option has been added in the system defaults to select product by barcode only in Sales/Challan & Return.
- 20) Last Sales/Purchase Detail:** Now in case cursor on batch then Last Sales and Purchase Details show of that particular Batch.
- 21) Filter option in Reports:** RetailGraph have a option to filter reports. You can filter all columns in the report just like excel.
- 22) User master Disc/ free quantity:** RetailGraph have a option to Allow only to reduce DIsc./Free qty in user master to handle discount. The user wont be able to increase discounts or free quantity.

## सीधी-बात

---

- 23) Sales Challan:** RetailGraph have a option to Print/Preview Invoice in Sales Challan to print all Invoices directly from particular Challan.
- 24) Sales return adjustment:** Now you can give Cash Discount and Other Adj. in Adjust Return by clicking (F5) button.
- 25) Mobile application:** RetailGraph have a 'Mac Address' Master for Mobile Application to maintain a proper data/ details.
- 26) Registration:** RetailGraph have a feature for number of mobile users option in Registration for mobile Application.
- 27) System Defaults:** Retailgraph have a Mobile Server for Mobile Application.(option in System Default->RGSetting->Server IP Address)
- 28) Email scheduling:** RetailGraph have a option for scheduling "Analysis reports" We can make own report and can automatically access by scheduling its time period.
- 29) Purchase order:** RetailGraph have option for product wise reorder report, you can reorder the products in advance on the bases of sales analysis.

### **RetailGraph Key Features**

We are working continuously on **”Retailgraph”** to make it more useful and easy to use for our Clients. Your valuable suggestions always motivate us to provide advanced features and that’s why **”Retailgraph”** is the best software solutions in India for Retail, Wholesale & Distribution business.

#### **Important features:**

- 1) Complete Online Solution :** RetailGraph database can be hosted on webserver and can be accessible online from branches. Centralized reports of all branches is available at HO. You can generate reports on your laptop or windows based tablet from anywhere using internet
- 2) Off-line/Online Solution :** RetailGraph have an option to maintain offline database and sync data on webserver on timely basis.
- 3) Multiple Branches Handling :** RetailGraph is designed to handle working of multiple branches.
- 4) Centralized Master :** RetailGraph have an option to maintain Centralized master to control master data from HO.



## सीधी-बात

---

**5) Consolidation :** Through consolidation module we consolidate data from multiple branches for Analysis & Reporting purpose its required for offline database.

**6) Customized Reports :** Reports can be customized according to clients Requirements and design.

**7) Customized Forms :** RetailGrpah have Limited option to customize existing Data Entry Screens or add new screens as per client need.

**8) Customized Desktop :** In RetailGraph clients can customize the desktop screen & set multiple desktop according to their workflow for smooth working.

**9) Customized Background :** RetailGraph gives an option For Customization of the background image, You can set wall papers, logo etc of your own at the background.

**10) Integration with other Website/Application/Apps :** Integration with any website, Mobile application for intrective and fast working is also available.

**11) Bar Coding :** RetailGraph have barcode option for the fast and advanced billing flow.

**12) Inventory Control :** RetailGraph is having Inventory control option for proper data handling.

**13) Financial Accounting :** RetailGraph is having option to maintain the client data according to the Financial Year and Provide reports upto balance sheet.

**14) Touch Screen UI :** RetailGraph Provide touch screen user interface for simplified invoicing

**15) Flexible UI Options :** All Grids can be customized through Drag/Drop using options like Set Grid Layout, Set Header Layout etc.

**16) Export/Import Transaction :** RetailGraph is having this option for data conversion into RetailGraph and can also export/import some reports/files for accounting

**17) Export/Import to Excel, CSV etc :** In RetailGraph the client can import/export files and reports in many formats like Excel, CSV etc.

**18) Upload Reports on Server :** This option helps the client to consolidate their reports from branches at server by scheduling the reports time to time.

## सीधी-बात

---

**19) Email :** In RetailGrpah the clients can send to customers invoices, promotions, schemes etc though EMail.

**20) SMS :** In RetailGrpah the clients can notify to there customer about bills, promotions, schemes etc though SMS.

**21) Email/SMS Schedule of Transaction & Reports :** RetailGraph is having option to schedule Email or SMS to auto send Reports/Transactions to relevant person on daily/ weekly/ Monthly bases.

**22) Dashboard :** In RetailGrpah you can design you own dashboard to analyze data of sales, profit, Purchases etc. These Dashbaords provide complete view of business in graphical format.

**23) MIS :** MIS View is an option which gives you complete reporting of your business on single screen.

**24) Analysis Reports :** RetailGrpah gives a option of analysis reports, in this option you can make your own reports by just drag and drop the columans they need in the reports.

**25) Graphical Reports :** In RetailGraph all the reports can display chart in graphical form and then can be analyzed.

**26) Role and User Rights :** RetailGraph have option to set Access Rights for all options through Role Master. Client can create different Roles according to there requirement and assign to User, access of different options.

**27) Transaction Log :** Retailgraph maintains log of all Edits/Deletes made in Transactions & Masters. In case of any discrepency you can check Previous Entry or edits/delets by a particular user on a particulare date.

**28) User Activity Log :** Retailgraph maintain log of entries made by a particular user. For owner there is an option to check all entries done by a particulere user.

**29) Alerts :** RetailGraph provides alerts about updates and Expiry Stock/Outstanding etc. at the notification option.

### **New Products/ Services:**

- 1) Sales Order through Android/Windows Phones
- 2) iSales for Distributors to improve customer services & provide online Invoice download to retailer
- 3) iPurchase for Retailers to online download Purchase Invoice, IOrder for Retailer to online Purchase Order
- 4) iStock for Distributors (Online Sales & Stock Statement to M.R.).

### **New Mobile Applications:**

- iOrder (For Customer)
- iSalesman (For Sales Person)
- Sales Order App for Sales Persons (For sales Person)
- Sales Order App with Branding (For Customer)
- Sales Invoice App (For Sales Person)
- Convert Order to Invoice (For Manager)
- Home Delivery App (For Delivery Boy)
- Customized Report App (For Owner)

### **Support Center:**

**Now you can Access support using following options :**

#### **Support Center**

Support Center is an integrated module in Retailgraph for clients to feed their Problems/ Suggestions. It is available in both Desktop version & Mobile App.

#### **1) Swil Support Center (App on Android)**

With the help of this application the client can use their android phones to register their problem.

In this app client just has to enter the problem in **“Problem and Suggestion”** and save it. A ticket will be raised in Our CRM Application and our Customer care team will contact the client for solution.

#### **2) Support Center Form. (Option in RetailGraph Help Menu)**

The support center form gets integrated at the client's end in desktop application of Retailgraph. When a client faces any kind of issues in the software or he wants to give

## सीधी-बात

---

any kind of suggestion to the company he just has to mention the query in the **”support center form”** option and that will automatically generate a ticket and that ticket is received at our Customer care team and they will contact the client for the solution.

### 3) Customer Care

SWIL Mission is to provide the best services to clients when they have any-kind of query in the solution. Our team is very professional, experienced and highly qualified. Our motto is to provide the best and fast solution at the client end.

Please contact our Customer care team for any kind of query on :

**Contact number: 01412577603, 01412577604/ 09829597603, 09829597604**

**Email: [retailgraph@swindia.com](mailto:retailgraph@swindia.com)**

### **Steps For Financial Year Closing :**

Before closing the financial year the very first step is to take backup of the data from Retailgraph.

#### **1) How To take "Data backup" from the Software?**

GO TO "OPTIONS" menu of the Software, Click "DATABACKUP" option it will ask for the "PATH" (LOCATION) where you want to save your Backup. It is suggested to not take backup in default location, select an new path and save the file with any name.

#### **2) How to close Financial Year?**

- A) Click on the "START" button of the software
- B) Go to the "OPTIONS" then click on the "CLOSE FINANCIAL YEAR"
- C) Now a window will open with many transaction, we have to TICK MARK the option "SELECT ALL" & the option at the bottom "CHANGE FINANCIAL YEAR FOR ALL USERS."
- D) click on the OK button.

A MEEASAGE WILL COME "FINANCIAL YEAR CLOSED SUCCESSFULLY"

Now Close the Retailgraph software and login again



### Support Policy

All supports for our **RETAILGRAPH, UNISOLVE & CROSS** products are available online over telephone & e-mail during business hours to all the clients. Clients has to maintain the backup of all the data while taking on line support from us so clients does not face the situation of data lost, in case of any Mis-happening.

Personal visits at clients door is available through our dealers of the respective areas. Therefore, if need arises then dealer should be called for personal visit who in turn will response to attend the same subject to availability of manpower. It must be understood that problem/s are not sorted out in a single visit but may require next visit/s also as the same is depend upon various factors like nature of problems or quality of hardware being used or ability of user and visiting support executive. How ever clients are free to contact us in case client does not get proper response from dealer.

Improvement and to make it users friendly is routine affair for our products. Therefore, we do not provide facility for customized changes in the products. However, specific reports requirement or upgrade can be entertained by us but on chargeability basis only. Guidance and support is always extended by our support staff/dealers for changes in INVOICE formats but specific requirement for getting it done from us only, will attract charges and has to be paid in advance. Such change in invoice formats can be delivered with current version and has to be installed/loaded by the user himself.

Company does not have facility to provide data entry for clients. However request can be entertained by the dealers/resellers on chargeability basis but company is not responsible for any such dealing.

Master data base provided in Installation soft copy (CD) of software need to be checked at clients level as if such data are not part of standard product. Company does not take any responsibility for such data.

Company or dealer/support staff provides operational training to users but its optimum uses can only be enjoyed by practice and studying on line help and knowledge base at our website [www.swindia.com](http://www.swindia.com).

Our latest product **RETAILGRAPH** requires SQL Server. But SQL Express can be used for small data.

Proper and sufficient data backup is essential as data can be lost for any reasons like “virus or hardware problems or malfunctioning of software” hence company will neither be responsible nor liable for any loss caused to our software user. Clients can seek our assistance in case of requirements.

### **Disclaimer**

This information is completely based on the generally available information in public domain. One may also note that this information is issued in the interest of the common people & traders in order to create the awareness among them. SWIL is not responsible for any consequential loss or damages arising out of this information. Please apply discrimination.

As the upgradation are regularly done in the new versions, option & feature may not be exactly the same as defined in the manual. **SWIL** reserves all the rights to add, change or modify any or all information without prior notice. Terms & condition apply. Use of the software is subject to end user agreement. Please go through the end user agreement available in the software.

## Channel Partners

Corporate Office: 91+141-2577605 (5 Lines)

Telephonic Support from Customer Care: 0141-2577600 (8290577600), 2577601 (9829577601), 2573086

<b>Rajasthan</b>	Data Soft	☎ 0141-2327134, 2323300 098290-13874
<b>West Bengal</b>	Sri Shyam International	☎ 033-23491696 23491699 098303-30628, 9433112610
<b>Bihar</b>	Software House	☎ 0612-2302493 094310-21467, 093341-58076
<b>Jharkhand</b>	Software House	☎ 093341-58076 093048-05751
<b>Assam</b>	Mr. Ravindra Jain	☎ 098641-92815 098642-11712
<b>Orissa</b>	Labanya Enterprises	☎ 090387-35766 094370-35766
<b>Jammu (J&amp;K)</b>	Source Peripherals	☎ 0191-2570055 094191-48584, 094191-98275
<b>Srinagar (J&amp;K)</b>	ARA Infosys	☎ 087170-66623 094190-04841
<b>M.P.</b>	Shanti Enterprises	☎ 0761-4060600 094253-24787, 08109009401-06
<b>Mumbai</b>	Sparsh	☎ 022-28111864 080804-04611, 093225-91864
<b>Mumbai</b>	Advaaance Infotech System Pvt. Ltd.	☎ 098922-11065
<b>Guwahati</b>	Mr. Shyam Sunder Sharma	☎ 097060-02242 094010-02242
<b>Chhattisgarh</b>	Shanti Enterprises	☎ 0761-4060600 094253-24787, 08109009401-06
<b>Cuttack</b>	Sai Software Solutions	☎ 099379-96995

### Rajasthan

<b>Ajmer</b>	Royal Agencies	☎ 093520-03370
<b>Alwar</b>	Best Computer Solution	☎ 0144-2348702 094142-93230
<b>Bhilwara</b>	Maheshwari Enterprises	☎ 084328-08777 094142-87279
<b>Bikaner</b>	AKCS Infotech Pvt.Ltd.	☎ 0151-2524597 088753-62999, 9352320444
<b>Jodhpur</b>	Data Soft	☎ 0141-2327134 097999-99410
<b>Sikar</b>	Rachit Computers	☎ 094140-49906 094140-39906
<b>Sri Ganganagar</b>	Data Soft	☎ 0141-2327134 097999-99404
<b>Udaipur</b>	Maximaa Soft	☎ 094141-57519

### International

<b>Kuwait</b>	Future Systems Intl.	☎ +965 97694847
---------------	----------------------	-----------------

**For Sales : +91-9529913873**

# *Integrated Mobile Apps.*



*iOrder : Android App.  
for Retailers to  
online Purchase Order*



*iSalesman : Android App.  
for SalesMan to  
online Sales Order*



*RetailGraph Order : Android App.  
for SalesMan  
to online Sales Order*



*Swil Support Center :  
Android App. is design to  
register complains*

- *iSales for Distributors to improve customer services & provide online Invoice download to retailer*
- *iPurchase for Retailers to online download Purchase Invoice.*
- *iStock for Distributors (Online Sales & Stock Statement to M.R.).*



## **Softworld (India) Pvt. Ltd.**

21, Behind Sunder Market, Near S.M.S. Hospital, Jaipur-302 004  
Phone : +91-141-2577605 (5 Lines) Fax : 2571882  
Mobile : 09799999413, 09799999412  
Customer Care : +91-141-2577600, 2577601, 2573086  
E-mail : info@swindia.com Web : www.swindia.com

**Microsoft Partner**  
Silver Application Development



(An ISO 9001 : 2000 Company)

© Copy Right 2001-2013 SWIL. Unisolve, Cross & Retailgraph are registered trade marks of SWIL. All other trademarks acknowledged.

[www.swindia.com](http://www.swindia.com) | [www.retailgraph.com](http://www.retailgraph.com) | [www.retailg.com](http://www.retailg.com)