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Dated: 2nd May, 2017

Dear Trade Partners,

Sub : **Goods and Services Tax implementation w.e.f. 1st July, 2017**

As you are well aware, Goods and Services Tax (GST) will most likely be implemented effective 1st July 2017. As per media reports, the exact GST rate on Pharmaceutical products is expected to be announced by third week of May and will be accordingly implemented from 1st July.

GST implementation will result into change in tax structure and consequently change in pricing structure for pharmaceutical products.

In case the new tax structure and the input claim process announced by government results into any loss to our partner stockiest on the closing inventory as on 30th June 2017 or the day preceding GST implementation, **Abbott Healthcare Private Limited (AHPL)** assures that it will reimburse such value to the stockiest. This will therefore ensure that our partner stockiest do not suffer any loss resulting from tax structure changes on the inventory they hold. You are therefore requested to maintain normal inventory at your end to ensure adequate product availability for patients during the GST transition.

As a responsible manufacturer and marketer, **Abbott Healthcare Private Limited (AHPL)** along with its trade partners would like to ensure that there are no shortages of medicines to the patients we serve.

Yours Truly
For Abbott Healthcare Private Limited,


Authorized Signatory